



Customer Newsletter

July 2008
Issue 7

Welcome to our July Newsletter ! We hope you enjoy reading it.

Headline news ***Headline newsHeadline news****Headline news****Headline news***

Kleanthis Savva moves into the Dubai market

Kleanthis Savva Developers is always looking to the future and July heralds a new era in the company's history as KSD embarks on a joint venture with a local property agent in Dubai.

The city of Dubai has a high standard of living and an exciting pace of life. The commercial and tourism capital of the United Arab Emirates, Dubai is one of the most sophisticated and cosmopolitan cities in the world, a fascinating place where futuristic buildings stand alongside beautiful, traditional Arabic structures. Its evolution from a collection of Bedouin settlements around the creek to a modern, high-tech city with over 500 stunning skyscrapers has been dramatic and new construction projects are constantly adding to its amazing landscape. A truly unique experience.

We look forward to working with our new agent to promote our properties in this captivating part of the world.



Property News – KSD release two new projects

Polis Sea View Villas

At the beginning of the year we announced that KSD would be expanding into Polis. Now, we are delighted to announce plans for our first project in this enchanting part of the Paphos district. Polis Sea View villas is a small development of four villas and one bungalow, set close to the sea (300 metres) and just minutes from Polis square. It occupies a particularly tranquil spot, with lovely sea views over the area of communal parkland to the front of the project.

One of the villas is our Artemis design, which features a roof garden for taking in the wonderful view. All villas have three bedrooms and two bathrooms, and are built to the highest specification.





Features of this development include

- Private swimming pool with roman steps
- Provision for both air conditioning and central heating
- En-suite shower room
- Granite kitchen work surfaces
- Choice of finishes throughout, including kitchen units
- Sea and mountains views

Prices for this project start at **€495,000**. Four plots remain.

Elpiniki III

This will be a small development of six 3 and 4 bedroom villas and two 3 bedroom bungalow in the peaceful village of Emba, close to Paphos. Emba is essentially an agricultural village surrounded by fruit orchards and crop fields supplying produce for the local supermarkets. It also has a very active theatre which stages a number of productions throughout the year culminating in a traditional Christmas pantomime. All essential shops, including coffee shops, and banks are available in the village.

Features include:

- Private swimming pool
- 2 bathrooms
- Provision for air conditioning and central heating
- Grafiato finish
- Sea and mountain views
- Close to Emba Village near Paphos and all local amenities.

Prices for this project start at **€408,000**.



Sold Out



This last month has seen two of our developments completely sold out – Anarita Luxury Villas and St George Luxury Villas IV. We are pleased these have sold so quickly. Hard on the heels of the success of our Anarita project, plans are already being drawn up for a new project in this completely unspoilt area close to Paphos.

There is only **one property** remaining at our **Phaedra Luxury Villas I** development close to the sea in Chlorakas. A second, similar project is already underway in response to the demand for properties in this lovely part of Paphos.

Welcome to our new Sales Representative, Kath Morris

Hi! My name is Kath, and I am the new Sales Representative for our Tomb of the Kings Office. I have worked in the real estate sector ever since I moved to Cyprus from Lancashire (UK) four years ago, and I am delighted to find myself working now for such a well-respected developer as Kleanthis Savva Developers.

My career path has always been people-orientated, which I have enjoyed immensely. My last job in the UK was working with disadvantaged teenagers, and prior to that I was a foster carer, which was very rewarding, although not without its challenges. Our house was always full of laughter, noise and teenagers and, more recently, three little granddaughters! When I left the UK, I thought I would miss my life there, but I haven't. It helps that my son and daughter are always popping over to see me. I love the long hot summers, the relaxed pace of life and the friendly people, and I know there can never be a return to the UK for me now.



I am really looking forward to working with George Mavromichalis, my Sales Executive, and to meeting KSD's clients. Here in Cyprus there can surely be no better job than talking to clients about the delights of living on this lovely island and showing them properties to inspire them to make the move, too.

If you would like more information on any of our properties, then please do call into the office in Tomb of the Kings. I would be delighted to meet you.

News in brief

- **Good news for buyers of second homes**

The Central Bank has lowered the credit ceiling for buyers of second homes, almost a year after increasing it to control speculation in the housing sector and uncontrolled lending by banks. The Central Bank has reversed last July's decision instructing them to loan no more than 60 per cent of the price of a property. They had previously been allowed to lend up to 70 per cent. The move was made to ease the effects of the property boom and to stabilise rising prices, which would have seriously impacted on the Cypriot economy.



- **Blood donation 25 June**



The Blood Donation event held at the Home Center on 25 June, in association with SAED, was very well attended. A number of Kleanthis Savva staff also gave blood and altogether 50 units of blood were donated. All those who gave blood received a commemorative plaque in recognition of their donation and were served much deserved refreshments afterwards. The importance of giving blood can never be over-stated and we are very grateful to all those who gave up their time to support SAED in this way.

- **Farewell to Wendy Vooght from our Tomb of the Kings Office**

We are very sad to announce that Wendy, the Sales Representative at our Tomb of the Kings Office, left KSD at the end of June for new horizons. Wendy had been with the company for 3 years. She will be greatly missed and we wish her every success in her new venture.

- **New Customer Care Administrator**

We would like to welcome Raquel Caldeira to the company. Raquel has just joined the Customer Care Administration team. She will be working with Lia and Yuliya who liaise with clients on the finish to their new home. We wish Raquel every success in her new role.

We hope you have enjoyed reading this Newsletter. If you would like more information about any of our properties or our services, please visit our website at www.ksavva.com or give me a call on the telephone number below.

With very best wishes



Janet Payne

Kleanthis Savva Developers

www.ksavva.com

Call us on 8000 0022 (from Cyprus) 0871 990 3515 (from the UK) or +357 26 815444

headoffice@ksavva.com

www.ksavva.com