

Welcome!

We are pleased to present to you issue number 2 of our newsletter. We hope you find it informative and enjoyable.

Property News

Spotlight on our new development in Limassol - Souni Panorama

I am pleased to be able to say that KSD could not be more delighted with the location we have chosen for our Souni Panorama project in Limassol. The lovely village of Souni lies in the midst of a pine forest, surrounded by carob and olive trees, and with spectacular views of the Akrotiri peninsula, the country suburbs of Limassol and the foothills of the Troodos Mountains. Our project is superbly located - perfect for a traditional, peaceful village lifestyle yet within easy striking distance of Limassol, just 20 minutes away.



With the sandy beaches of St. Ermogenis and Kourion within 10 minutes' driving distance, and permission granted for a championship golf course in the area, Souni Panorama is an excellent opportunity for both investment and permanent living.



Our development at Souni offers:

- 25 modern, stylish homes
- Range of 2 & 3 bedroom bungalows, and 3 & 4 bedroom villas, or choice of custom built
- Light, spacious living areas
- Swimming pool with roman steps for every property
- Decorative stone exteriors
- Private parking with pergola
- Generous plots, and
- Quality finishes with 3 years' guarantee which come as "standard".

Prices start at **Euros 401.500** (CYP 234,987.51).

Kleanthis Savva City Residence project

Our new ***Kleanthis Savva City Residence project*** at Ayios Athanasios in Limassol (mentioned in our last Newsletter) has proved to be a runaway success. We have sold two apartment blocks already – and the plans have not even been finalised. We cannot pretend we are not delighted with this level of interest, which we believe is the direct result of our reputation for building quality products to the highest specification.

Kissonerga Heights 10



Our highly desirable residential development Kissonerga Heights 10 has just one property remaining. Located near the proposed new Marina, it is ideal as either a holiday home or for permanent living. The last remaining 2 bedroom townhouse is now being offered at the very attractive price of €205,032.17 (CYP120,000), with air conditioning and our usual high quality finishes and guarantees.

The property comes with a voucher for €6,834.41 (CYP4000) to spend at the Kleanthis Savva Homecenter.

Getting to know our people - Anne Heslin, Sales Representative

Hi! My name is Anne and I am a Sales Representative with Kleanthis Savva Developers. My "office" is the company's Show House in Emba, Paphos, which is also a property information office.

I joined the company in September 2006 having worked in the UK, initially in the field of finance and later for one of the larger Government departments. I have found that both my past administrative experience and the many years' dealing with the general public have been incredibly useful in my job with KSD. After working in the public sector, it is quite reassuring to be involved in a caring, family-based company like KSD, where employees are valued as individuals and for their unique talents.



I work closely with my Sales Executive Joanne Miller, providing the first line of customer contact and keeping things ticking over administratively, whilst greeting the many people who visit us just to see what a KSD property looks like in reality. Two days are never the same - customers old and new all call by to admire the latest KSD finishes or to get ideas for their new KSD home. I never know who will be next to venture across the door step, or what the next phone call will bring.

Although I work with Joanne on a one-to-one basis, being based at the Show House means I also see all the other Sales Executives when they call in with their clients. Being versatile with the kettle or offering a cold, refreshing drink are all part of the job, as is being up-to-date on all KSD matters to ensure I have current information available at all times for our clients. It all keeps me on my toes and adds diversity to the working day – two more reasons why I like working for KSD.



As the company expands, its now well-established reputation precedes it as it strives to keep to the same goal - to provide a high quality product whilst looking after its customers `All the way`. From the perspective of a KSD employee, the company's excellent reputation, and the knowledge that I am promoting a first class product, both add to my sense of fulfilment and job satisfaction.

Being based in the Show House makes my job a little easier, as the product is all around me and speaks for itself! However, after a busy day making tea for visitors and colleagues alike, I like nothing more than to relax with a glass of wine in the relative peace of my terrace overlooking the Chlorakas sunset, and with my rescued cat Molly, who has become a big part of my life here, curled up in my lap. A fine end to a purrfect day, you might say.....

The Show House is open 9am - 5pm Monday to Friday, and 9am - 1pm on Wednesdays and Saturdays. If you would like to visit the Show House, please feel free to drop by at any time. Anne will make you feel very welcome, and would be delighted to discuss any ideas you may have for upgrading to one of our stylish town houses or villas.

News in Brief

- **Dionisios Bolief**, our Paphos-based Russian speaking Sales Executive, who joined the company towards the end of last year, has now moved to our Market Office in Paphos Town. If you would prefer a discussion about our Paphos properties in Russian, then Dionisios will be able to help you. He can be contacted on 26910051.
- **Remember** - KSD can help existing clients to upgrade to a new KSD property; of course, all enquiries need to be considered individually, but, if you are thinking of trading up, then KSD can buy back your property and help you realise your dream of owning one of our stylish townhouses or a luxury villa. If you would like to talk to us about this, please ring me on the number at the end of the Newsletter.
- **KSD have linked up with Voltrex**, a London-based currency provider, to ensure you get the best possible rate of exchange. Offering competitive rates for all major currencies, Voltrex can identify the best exchange opportunities for transferring money, and with no fees. You can ring them on 0044 207959 6928, or you can send an email to leigh.payne@voltrefx.com.



Cyprus News



Figures released in January revealed that over 7 million passengers passed through Larnaca and Paphos Airports in 2007, a 3.94% increase on 2006, and a new record for passenger traffic at Cyprus airports.

Figures for December 2007 break the previous record set in 2005 of 6,781,643 passengers. In that month alone, the two airports handled over 325,000 passengers, a 10.9% increase on December 2006.

Cyprus surely is the destination of choice of the world's most discerning travellers!

We hope you have enjoyed reading this Newsletter. If you need any information about any of our properties or our services, please visit our website at www.ksavva.com or give me a call on the telephone number below.

With very best wishes

A handwritten signature in black ink that reads "Janet Payne".

Janet Payne

Kleanthis Savva Developers

www.ksavva.com

***** Stop Press – Panayiotis' wife, Phaedra, gave birth just this week to a healthy baby boy, Antonis. We should like to send them both our very best wishes at this happy time.*****

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