

# Testimonial

**Names:** Ken & Gill Jones  
**Permanent Residence:** Peyia  
**Professions:** Early Retirement  
**Name of the property purchased:** Peyia  
Luxury Villas 6

## The property

**What type of property did you buy?**  
Villa – custom designed

**Why did you buy this property?**  
Permanent Living/ Retirement

**When did you take delivery of this property?** Originally bought the property in 2002 and took delivery in 2004

**What was your criteria for selecting a property?** Sea views, relatively quiet area, nice size plot and where nothing could be built in front.

## **The Developer.**

**Why did you choose this developer?** On our first visit to Cyprus we only had a week to find, purchase, complete all documents, etc. So we decided to use the services of an agent and viewed with Buy Sell. We looked at a couple of developers but felt that KS offered the best quality in finishes and build. We also liked that the company was family owned and that during our buying process we met with the owner of the company, Mr. Kleanthis, his son Panos and the Construction Manager, Theo.

We decided on a custom designed villa, as we liked different bits from each design of the standard range, KS were very flexible and accommodating with our ideas.

## **The Area.**

**Why did you choose Cyprus?** We were living in the Philippines at the time and couldn't decide where to retire to; Philippines, Australia or Thailand, when a friend suggested Cyprus.



**Why did you choose Paphos?** We firstly looked in Larnaca but didn't like the area, so again Paphos had been suggested to us, with Peyia being of particular interest. The other deciding factors for this area, was the selection of the plot, Peyia 6 location offered what we had been looking for, a nice size plot, quite isolated but not too far from local amenities and also a beautiful sea view which couldn't be spoiled, as the land in front of the plot was already established.

**The Experience.**

**What has been the most enjoyable aspect of buying this property?**

We have enjoyed dealing with a small builder. It was clearly identified from the start who to deal with and all correspondence was done via e-mail, quickly and efficiently. We also felt it was great to see the owners of the company actively involved in the sale, the building and the after sales.

**What advice would you give to other prospective buyers of property in Cyprus?**

To take a little bit more time on the buying process, and to be here as the building work progresses. We only came to Cyprus twice before taking delivery. First time to buy, second to choose tiles, wood, etc. and on our third visit we took delivery. In our initial visit, within 3 days, we had chosen our plot, designed the villa, signed contracts and paid the initial deposit. So all very quick! When we came to take delivery the property wasn't quite finished, but KS arranged for us to stay in the Kissos Hotel for a 3 days.

**Any further comments?** As with all new properties, we have had a few problems, a couple on going for some time, however, KS have been back to rectify the problems even though our warranty on the property has now expired. We feel that Kleanthis Savva strives on all counts to retain their good name and reputation.

**Best regards**

**Ken & Gill Jones, pictured with their dog Carly.**