

# Testimonial

**Name(s):** Philip & Eileen Hardy  
**Permanent Residence:** 106 Oaktree Lane, Mansfield, Nottinghamshire, NG183HL  
**Profession(s):** General Sales Manager of two National Magazines. Team Leader Connections  
**Name of the Property Purchased?** Anarita Luxury Villas

## The Property

**What type of property did you buy?** Villa  
**Why did you buy this property?** Permanent residence  
**When did/do you take delivery of this property?** August 08  
**What were your criteria for selecting a property?** 3beds, sea view, Mountain View, close to Amenities  
**Did you have a mortgage on the property?** Yes  
**Was the mortgage easy to organise?** Yes  
**How will you furnish your property?** Kleanthis Savva home centre, personal Belongings.

## The Developer

**Why did you choose this developer?** Visited other Developers, Kleanthis Savva's finish up to a higher standard. Kleanthis Savva offered best guarantees.

## The Area

**Why did you choose Cyprus?** Low crime rate, standard of living, climate,  
**Why did you Choose Paphos?** Nicest part of Cyprus, beaches, shops, friendly people.

## The Experience

**What has been the most enjoyable aspects of buying this property?** Being kept up to date of progress of villa build. Photos being sent at every step, from start to finish.  
**What advice would you give to other prospective buyers of property in Cyprus?** Make sure you do your market research. Buy from a reputable Developer.

## Any further comments?

Eileen and I Visited Cyprus in 2007 and met with over 8 different Developers and looked at various projects. The developers offered us 6months – 1year on snagging. I was amazed how the finishes varied from poor to ok. None of the developers seemed to listen to our needs. We spoke with local people who recommended Kleanthis Savva as one of the best developers in Cyprus.

We visited Kleanthis Savva office and spoke with George Mavromichalos and informed him that we were looking to purchase a Villa as a permanent home and gave him our list of needs. We needed to be close to the international School as we have two children aged 8-9yrs respectively. Close to Paphos, but not wishing to live in the tourist area. Close to Airport and beaches, shops and a village location were also on our list. (We didn't want a lot did we?)

Eileen and I explained to George how much of a budget we had to spend. George listened very carefully to all our needs and drove us, first to see a resale property Kleanthis had built 5 years previously and then continued to have a look at their show villa that had just been completed. Eileen and I were very impressed how good the finish was with the overall size of both the new and older villa.

George then took us to Anarita a quaint village location, 10 minutes drive to the international school, 10 minutes to the golf course, and 10 minutes to the Airport and 20 minutes to the beach. The village of anarita has a supermarket, small cafes, and restaurant.



We were then taken on a site inspection to a field and informed by George that a small development of 12 villas was to be built there. Eileen and I immediately fell in love with the location it met with all our requirements, mountain and sea views mixed with village life.

George showed us a set of plans and the standard specifications that Kleanthis offered, not just 1 year but 3 years on all snagging. This further more convinced us that we had found the right developer to build our dream home in Cyprus. We agreed to purchase and paid our reservation fee. Eileen and I put the wheels in motion, instructed our Solicitor and gave him the power of attorney.

We visited Alpha bank that agreed our mortgage and set up Euro/Sterling bank accounts. The mortgage and accounts were all completed within 2 hours that same day, every thing was so simple and nothing was too much trouble, it would take months in the UK.

We were then taken along to the Kleanthis Savva Home Centre where you can choose everything from your kitchen, tiles, beds etc. There we were introduced to Marios and Adele who have been very helpful in the advice given and in providing cans of pop for the children. Thanks Guys. I don't usually enjoy shopping with the wife and kids, but you made it pleasurable. The whole experience has been stress free and enjoyable.

Eileen and I have been very impressed with the whole family feel that Kleanthis Savva has managed to retain. We have now taken possession of our Villa and stayed in it for the first time in August 2008. The finished Villa has met with all our expectations and more.

Since we purchased our Villa we recommended Kleanthis Savva to our friends (Sharon & William Nichol) and they purchased their villa two plots away from us. I was speaking on the phone with them a couple of days ago and they said how delighted and how well Kleanthis Savva are looking after them.

I can not believe that we still get invited to Cocktail parties even after our purchase. Goes to show how forward thinking Kleanthis are. I wouldn't buy any where else and I will certainly recommend Kleanthis Savva to any one who wishes to call me or my wife. I can be contacted on 0044 7912 694141.

Thanks for everything and making the whole experience so wonderful.

Ps, a special thanks to George for finding our dream location and Home.

Kindest regards

Philip and Eileen Hardy